



**HAVE YOU CHECKED  
YOUR  
INTERNATIONAL  
BUSINESS  
TOOLBOX  
LATELY  
???**



**ARE YOUR TOOLS ... SHARP? RUSTY? BROKEN? MISSING?**

**The Business California Connection - Export/Import Tools seminar series  
of the CITD & CMTAC of Citrus College  
will help you to have the right tools and keep them sharp;  
From the pre-planning stage through expansion & improvement of ongoing operations**

The practical application of the tools covered in these workshops  
will help existing businesses & early-stage entrepreneurs operate a profitable global business.  
*Workshop presenters have practical experience in International Trade (Export & Import).*

<p>April 22<sup>nd</sup> 2010, 8:30 a.m. – 2:30 p.m. <i>What Is New In FDA Specific Procedures &amp; Products Issues</i> \$40.00 Registration Fee</p>	
<p>April 29<sup>th</sup> 2010, 8:30 a.m. – 4:00 p.m. <i>International Business Planning &amp; Operations</i> <i>Business Planning Basics, Pricing &amp; Quotation</i> <i>Strategy, INCOTERMS</i> \$50.00 Registration Fee</p>	<p>May 13<sup>th</sup> 2010, 8:30 a.m. – 4:00 p.m. <i>International Business Planning &amp; Operations</i> <i>Export &amp; Import Common Elements:</i> <i>Strategy, Regulations, Documents</i> \$50.00 Registration Fee</p>
<p>May 20<sup>th</sup> 2010, 9:00 a.m. – 12 noon <i>Export Compliance – Learn &amp; Understand the Essential Requirements:</i> <i>Bureau of Industry &amp; Security, DOC, State Dept., Treasury OFAC, Destination Customs Authorities</i> \$25.00 Registration Fee</p>	
<p>June 10<sup>th</sup> 2010, 8:30 a.m. – 2:30 p.m. <i>International Trade Collections</i> <i>&amp; Understanding Payment Methods</i> \$40.00 Registration Fee</p>	<p>June 17<sup>th</sup> 2010, 8:30 a.m. – 2:30 p.m. <i>International Trade Finance</i> <i>&amp; Understanding Letters of Credit</i> \$40.00 Registration Fee</p>

Completion Certificate from the CITD & CMTAC of Citrus College after completion of each workshop

**Pre-Pay In Advance for All Six Workshops & Receive a 26% Discount**

*Registration Paid In Advance & cancelled at least 72 hours before the event date & time will receive credit for future CITD & CMTAC of Citrus College workshops*

**Location: Industry Manufacturer's Council (IMC) - Training room**  
15651 Stafford St., City of Industry 91744-4497

**For more information, please contact the CITD & CMTAC of Citrus College**

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